

## FOR IMMEDIATE RELEASE:

### **TinSky Connect is Now Offering Intelsat FlexMove, the Industry-first Land Mobile Managed Service for Ubiquitous, High-Throughput Satellite (HTS) Connectivity**

TinSky Connect (PTY) LTD today announced it is now offering the [Intelsat FlexMove](#) managed service for ubiquitous, high-speed connectivity. With FlexMove, TinSky Connect's customers can easily connect to the internet, private data networks and cloud services from virtually anywhere in the world, including while on-the-move, or on-the-pause at a temporary site.

"With the Intelsat FlexMove service, we can help our customers quickly and easily deploy mission-critical communications and maintain a seamless connection to the people and applications they rely on," said TinSky's Executive Director, Alan Geldenhuys. The TinSky Group is excited to partner with Intelsat to offer an industry-first high-throughput, ubiquitous connectivity solution."

The "always-on" FlexMove connectivity solution from TinSky Connect is up to 20 times faster than current mobile satellite solutions (MSS) for a fraction of the cost. It offers global, multi-layered, redundant coverage that enables even the most data-intensive applications.

"Intelsat welcomes the TinSky Group as a valued FlexMove solution partner," said Intelsat Director for Land Mobile, Joel Schroeder. "With the global, high-throughput FlexMove service, TinSky's diverse African customers can seamlessly connect with confidence — even in the most remote or challenging locations."

TinSky Connect is now offering FlexMove service plans that are sold by the gigabyte (GB). These plans are seamlessly integrated with a portfolio of qualified satellite terminals empowering even non-technical personnel to set-up and connect to the internet in just minutes. Service plans are designed for recurring, seasonal, occasional and, event-based use. Users can pool airtime and share data costs across multiple terminals, making FlexMove a cost-effective connectivity solution for organizations with large vehicle fleets and numerous remote locations. TinSKY, is offering a promotion<sup>1</sup> on FlexMove (comms-on-the-pause) terminals supplied at no charge when if the customer signs up for a qualifying monthly services plan. We also offer FlexMove Kymeta (on-the-move) platforms with a significant discount on the hardware and installation cost if the customer sign up for a monthly FlexMove service.

FlexMove services for COTM applications use a flat-panel compact, vehicle-mounted satellite terminal that automatically acquires a connection and maintains communication while the vehicle is moving. The FlexMove COTP service uses a highly compact and portable satellite terminal with an automatic or assisted pointing function to connect to a satellite. Connectivity choices include a public internet connection or a private IP solution to access a customer's network.

To learn more about the Intelsat FlexMove managed service available from TinSky Connect, please visit [www.tinskyconnect.co.za/mobility](http://www.tinskyconnect.co.za/mobility) Telephone : +27 82 419 0207 or reach out on e-mail to [sales@tinsky.co.za](mailto:sales@tinsky.co.za) For additional information on Intelsat FlexMove, visit [www.intelsat.com/land-mobile](http://www.intelsat.com/land-mobile).

## **About TinSky Connect**

Tinsky Connect is a leading provider of converged satellite (fixed and mobility), wireless and aviation data link solutions.

TinSky provide satellite hardware and technical services to major satellite network operators and satellite service providers. We are the provider of choice for Satellite installation and engineering services, with extensive experience in the design installation of large aperture uplink facilities as well as mobility (COTP and COTM) solutions.

TinSky's technical division fields a team of experienced engineers and technicians specializing in satellite remote terminals grounds station, and VSAT network deployments. All projects are delivered through a stringent system engineering project execution methodology from initial system design to equipment installation and RF testing

TinSky Connect represent Intelsat on their mobility FlexMove platform. We also provide satellite hardware and technical services to major satellite network operators and satellite service providers. We are Intelsat's technical in-country provider of choice for Satellite installation and engineering services, with extensive experience in the design installation of large aperture uplink facilities as well as mobility (COTP and COTM) solutions.

A large part of our business is providing cost effective converged communications solutions / networks for multinational companies with operations throughout Africa

## **About Intelsat**

As the foundational architects of satellite technology, Intelsat operates the world's largest and most advanced satellite fleet and connectivity infrastructure. We apply our unparalleled expertise and global scale to connect people, businesses and communities, no matter how difficult the challenge. Intelsat is uniquely positioned to help our customers turn possibilities into reality – transformation happens when businesses, governments and communities use Intelsat's next-generation global network and managed services to build their connected future. Imagine Here, with us, at [Intelsat.com](https://www.intelsat.com).

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